



CERTIFICATIONS

2020-21

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Certifications Academic Year 2020-21

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Academic Year 2020-21

Certification Program on “Fundamentals of Start-ups”

Name of the Resource Person and Association: Mr. Lionel D’mello, Faculty, AKI Poona Institute of Management Sciences and Entrepreneurship.

Dates: 18th January 2021 to 6th February 2021

Duration: 31 hours

Mode of Certification: Offline

No. of Students Enrolled: 37

Mode of Evaluation: Test

Objectives of Programme

- To develop the knowledge and skills necessary to start and manage a successful business.
- To foster an entrepreneurial mindset and attitude. .
- To provide access to resources and networks that can help entrepreneurs succeed.
- To help entrepreneurs identify and address the challenges they face in starting and growing a business.
- To promote entrepreneurship as a viable career option and a force for economic development.

Description of Programme

AKI Poona Institute of Management Sciences and Entrepreneurship’s Faculty, Mr. Lionel D’mello was the speaker for this certification program. He has immense knowledge in the field of Entrepreneurship. Hence this certification program focused on the essential

requirements to be a nascent entrepreneur. During the program, Mr. D'mello highlighted the key ingredients required to be a new generation entrepreneur. He focused on idea generation, market analysis and study, strategies and challenges for start-ups etc.

Outcome of Programme

The profound knowledge of Mr. D'mello motivated students to take up the challenge of developing their entrepreneurial skills within them. The focus of the whole program was to develop future entrepreneurs for future nation building. There the institute was successful in building this value amongst our students.



Mr. Lionel D'mello addressing Students during the program



Mr. Lionel D'mello addressing Students during the program

Director





Y. & M. Anjuman Khairul Islam's
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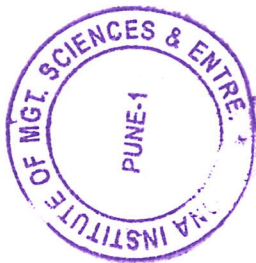
NOTICE

Date: 15th January 2021

This is to inform all the second year students of MBA General, MBA IT and MBA HRD that PIMSE is organizing 31 hours Certification Program on topic **“Fundamentals of Start-ups”** from Monday, 18th January 2021 onwards between 10.00 am to 12 noon.

Kindly register with Mr. Lionel D'mello on or before 16th January 2021.

Dr. Porinita Banerjee.
Director (Incharge)

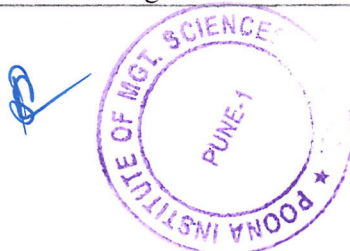


Add on Certification program on Professional Etiquette

COURSE OBJECTIVE: -

1. How to network effectively, including making introductions, shaking hands ETC
2. What is the appropriate dress for different business occasions?
3. How to be confident and be comfortable when dining in business and formal situations
4. How to communicate through verbal and non-verbal signs in business situation
5. Develop an extra edge to establish trust and credibility

Lecture No.	Lecture Topics	Hours
1	What is business etiquette? Proper business introductions and making an outstanding first impression	2
2	Business Etiquette Non-verbal Handshake Business cards Eye contact	2
3	Personal brand Verbal Tone of your voice Choice of words	2
4	Business etiquette within the organisation Meeting Purpose of a meeting Arriving early, arriving late Meeting duration	2
5	Preparing for a meeting Email Email etiquette Before you hit send Telephone etiquette First impressions Preparing for the call	2
6	Basic telephone etiquette Voicemail Dress code Dress for success business attire Dress for dinner or event	2
7	What exactly is business casual Social media Social media image and your business image	2



8	Behavioral styles Aggressive Passive Assertive Upset	1
9	Communication type Parent to parent communication Parent to child communication Child to parent communication	2
10	How to stay in parent to parent relationship through respect	1
11	How to build networking skills	1
12	Focus on 'know, like and trust' factors Provide value - meet their needs Make it about them not about you Active listening Follow up regularly	2
13	How to build and maintain your personal brand	1
14	Be visible Become a source of relevant information Give back to your profession and your community Maintain your social media presence Don't ever stop building	1
15		1
16	Business Dining Etiquette <ul style="list-style-type: none"> • Business meals pre-planning arrangements. • The seating dilemma. • The ordering dilemma. • Table set-up scramble - activity. • Handling formal dining mishaps. 	2
17	Business Attire <ul style="list-style-type: none"> • The importance of proper business attire. • Proper business attire for women. • Proper business attire for men. • What exactly is "Business Casual"? 	2
18	Practice Sessions	2



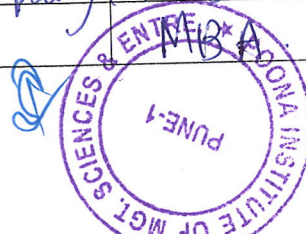


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Certification Program on “Fundamentals of Start-ups”

Registration list

Sr. No.	Name of the Student	Course	Signatures
1.	Bhau Sahab Pawar	M.B.A.-IT	B.Pawar.
2.	SAMEER PATEL	M.B.A.	Patel.
3.	Prasad Naik.	MBA.	Naik.
4.	Akram Shaikh	M.B.A.	A Shaikh
5.	ATAY PARDESHI	MBA Hrd	AP
6.	Ashwin Dias	MBA	A.Dias.
7.	Priyank Shelke	MBA IT	P.Shelke
8.	Juneed Qureshi	MBA - IT	Qureshi
9.	Burhanuddin Sikandar	"	B.S.
10.	SHAIKH DANISH	MBA - IT	AD Shaikh.
11.	Ubina Riyaz ahmed hijari	M.B.A IT	Uhyail
12.	Anisha Jadhav	IT	Anisha
13.	Huzrokh Nikhat	MBA.	Huzrokh
14.	Saad Peerzade	MBA	Saad
15.	Harshad Parande	MBA - IT	Harshad
16.	ANTRISHAM S	MBA	AS
17.	Tabeel Paloda	MBA	Tabeel
18.	Amir Aslam Khan	MBA IT	AK
19.	Gowarao Naidu	IT	G.N.N.
20.	Nirmal Kumar Vijay Patil	MBA	NP
21.	Saurabh Bansode	HRD	S.B
22.	Abil John	MBA	Abil
23.	Rahul Mishra	HRD	R.Mishra.
24.	Ralpana Sulekha Vaidya	M.B.A Hrd	R.Vaidya.
25.	Malik Rote		MR.



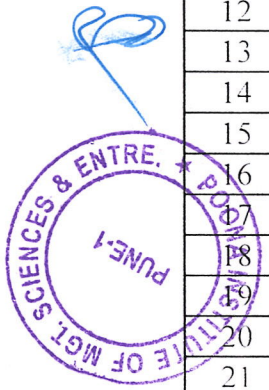


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Certification Programme on "Fundamentals of Start-ups"

Attendance Sheet


Sr. No.	Name of the Registered Students	18 th Jan	19 th Jan	20 th Jan	21 st Jan	22 nd Jan	23 rd J.	25 th Jan	27 th Jan	28/1	29/1	30/1	1/2	2/2	3/2	4/2	exam 6/2
1	Bhauasaheb Gulabrao Pawar	P	P		P	P		P	P	P	P		P		P		P
2	Sameer Patel	P	P	P	P	P	P	P			P	P		P	P	P	
3	Prasad Naik	P		P	P	P	P		P	P			P	P	P		P
4	Akram Shaikh	P	P	P	P		P	P	P	P	P	P	P			P	
5	Pardeshi Ajay		P	P	P	P	P				P	P		P	P	P	P
6	Dias Ashwin Cyprian	P	P	P	P	P		P	P	P			P				P
7	Priyanka Nilkanth Shelke	P	P	P	P	P					P	P	P	P	P	P	P
8	Juned Qureshi	P	P	P	P	P	P	P	P	P		P					P
9	Burhanuddin Sikandar	P	P	P	P	P		P	P	P	P	P	P	P		P	
10	Shaikh Danish Anwar	P	P	P	P	P	P	P	P	P	P	P	P		P	P	P
11	Lubin Riyaz Ahmed Hujare		P	P	P	P			P			P	P	P		P	
12	Anisha Jadhav	P	P	P	P	P	P	P	P	P	P	P			P	P	P
13	Hurzukh Nikhat		P	P	P	P	P	P			P		P	P		P	
14	Saad Peerzade	P		P	P	P			P	P	P	P		P		P	P
15	Harshadkumar Pharande	P	P	P	P	P	P	P		P			P		P	P	
16	Ahthesham S	P	P	P	P	P			P	P	P	P	P	P	P		
17	Taher Paloda		P	P	P	P	P	P	P		P	P					P
18	Amir Aslam Khan	P	P		P		P		P				P	P	P	P	P
19	Gaurav Naryanswami Naidu	P	P	P	P	P	P	P	P	P	P	P	P		P		P
20	Nirmalkumar Vijay Patil	P		P	P	P					P	P	P			P	
21	Saurabh Sachin Bansode	P	P	P	P	P	P	P		P		P	P	P			P



22	Ahil Paul John	P	P	P	P	P		P	P	P	P	P		P			P
23	Rahul Sunil Mishra	P	P	P	P	P	P	P		P			P		P	P	P
24	Kalpana Vaidya	P	P	P	P				P		P	P	P	P	P	P	
25	Malik Dhanraj Rote	P	P	P	P	P	P	P		P	P		P	P	P	P	
26	Saniya Shaikh	P	P	P	P	P	P	P	P	P		P		P		P	
27	Firdous Shaikh	P	P	P	P	P					P	P	P	P	P		P
28	Imran Kazi	P	P	P	P	P	P	P	P	P	P			P	P		P
29	Shaikh Yasmeen Jilani	P		P	P	P			P		P		P	P		P	
30	Farash Saqlain	P	P	P	P	P	P	P	P	P		P		P	P		P
31	Aiyaz Abdulla Amlani	P	P	P	P	P		P		P	P		P		P	P	
32	Sohail Khan		P						*			P	P	P	P	P	P
33	Ahuja Gaurav Madanlal	P	P	P	P	P	P	P	P	P	P	P	P				P
34	Ponnaganti Vijayalaxmi	P	P	P	P	P	P	P		P	P	P	P	P	P	P	
35	Nelson Dsouza	P	P	P	P	P		P	P			P		P	P		P
36	Mohammad Shadab U. Shaikh	P	P	P	P	P	P	P	P	P		P		P	P	P	P
37	Yasmin Munaf Salate		P	P	P	P				P	P	P	P	P	P		


Mr. Lionel D'mello
Program Co-ordinator




Dr. Porinita Banerjee
Director (Incharge)



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Certification of Participation

This is to certify that Mr. / Ms. Tuned Qureshi of Y. & M. AKI's Poona Institute of Management Sciences and Entrepreneurship (PIMSE) has successfully completed a certification program offered on "Fundamentals Of Start-up". The course was conducted from 18th January 2021 to 6th February 2021 at PIMSE.

Lionel D'

Mr. Lionel D'Mello
Speaker, PIMSE

Dr. Porinita Banerjee

Dr. Porinita Banerjee
Director, (Incharge) PIMSE

Academic Year 2020-21

Certification Program on “Short Term Industry Ready”

Name of the Resource Person and Association: Mr. Deep Ahuja, Trainer, Rubicon

Dates: 16th February 2021 to 25th February 2021

Duration: 30 hours

Mode of Certification: Online

No. of Students Enrolled: 43

Mode of Evaluation: Continuous Evaluation during program

Objectives of Programme

- To teach students how to Communicate effectively in corporate world
- To educate students as to how to work effectively in teams and solve problems creatively and critically
- To understand the different industries and their specific leadership styles
- To be able to network with other industry professionals

Description of Programme

“There are no secrets to success. It is the result of preparation, hard work and learning from failure.” “It's about getting the best people, retaining them, nurturing a creative environment & helping to find a way to innovate.”

To be successful in life an individual has to be motivated, confident as well as has to understand various aspects of work place keeping this in mind AKI Poona Institute of Management Sciences and Entrepreneurship organised this certification program in collaboration with Rubicon (Barclays) for students. Mr. Deep Ahuja conducted an interactive session for making it more interesting and captivating wherein he ameliorated and guided the students when they made mistakes. He asked students to make groups,

select a topic, create a power point presentation and present the same. On the final day of the session the main speaker Mr. Deep took mock interviews of the students, he asked them various questions based on their field of interest and prepared them for the future interviews.

Outcome of Programme

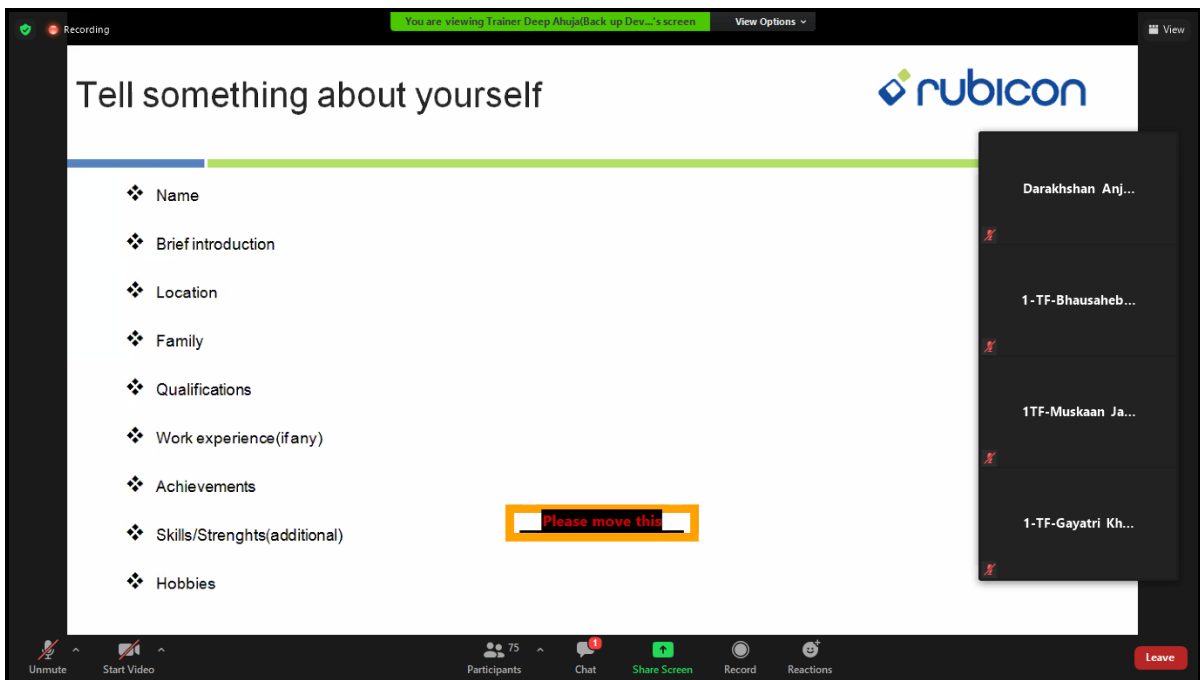
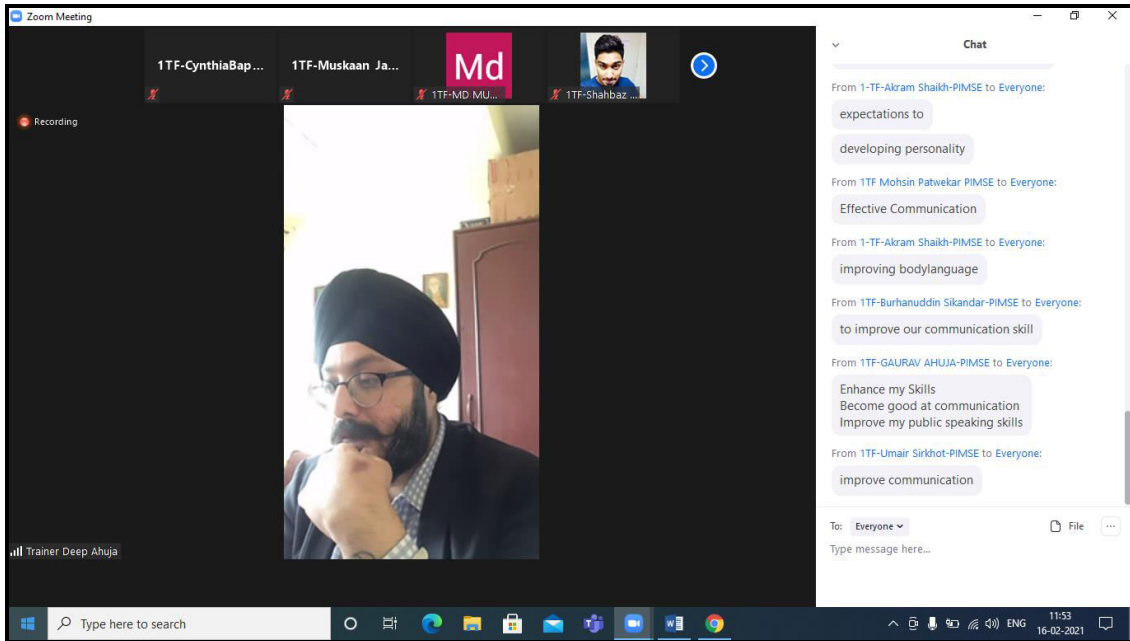
The following were the outcomes of the program

- This certification helped our students to learn group cohesiveness and importance of team work
- Students learned the critical problem solving techniques and they were able to evaluate the potential risks and opportunities in the industry
- They were trained on connecting with other professionals in the industry and learning from their experiences.

The screenshot shows a Zoom meeting interface. The main content is a PowerPoint slide with the following text and logos:

- BARCLAYS** logo at the top center.
- “Connect with Work” in large bold font.
- Communication & Employability Skills Training Program
- NGO Partner** on the left and **Training Partner** on the right.
- Tomorrow's Foundation logo and name under the NGO Partner section.
- Rubicon Skill Development Pvt. Ltd. logo and name under the Training Partner section.

The Zoom interface includes a top toolbar with navigation and sharing options, a bottom toolbar with Unmute, Start Video, Participants (65), Chat, Share Screen, Record, and Reactions, and a right-hand sidebar showing a list of participants: 1TF-CynthiaBap..., Trainer Deep Ahuja (with a video thumbnail), 1TF-Muskaan Ja..., and 3TF-Nazish Kum... A red 'Leave' button is visible in the bottom right corner.



Few clicks during the online Certification Program

Director





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NOTICE

Date: 13th February 2021

This is to inform all the students of MBA General, MBA IT and MBA HRD that PIMSE is organizing Online 30 hours Add on Certification on topic **“Short Term Industry Ready Program”** from Tuesday 16th February 2021 to Thursday 25th February 2021 from 11.00 am to 2.00 pm through Zoom Platform. The link will be shared later on.



Dr. Porinita Banerjee.

Director (Incharge)

AKI Poona Institute of Management Sciences and Entrepreneurship

Syllabus for

Certification Program on

“Short Term Industry Ready Program”

Course Description:

This program is designed to provide students with the skills and knowledge they need to be successful in the workforce.

The program will cover the following topics:

Communication: Students will learn how to communicate effectively in a variety of settings, including face-to-face, written, and verbal. They will also learn how to listen effectively and give feedback. (7 Hrs)

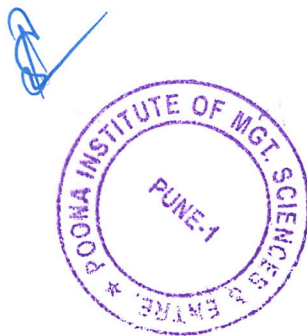
Teamwork: Students will learn how to work effectively in teams, including how to set goals, delegate tasks, and resolve conflicts. (5 Hrs)

Problem-solving: Students will learn how to solve problems creatively and critically. They will also learn how to identify and analyze problems, generate solutions, and implement solutions. (5 Hrs)

Critical thinking: Students will learn how to think critically and analytically. They will also learn how to evaluate evidence, identify assumptions, and draw conclusions. (5 Hrs)

Leadership: Students will learn how to lead and motivate others. They will also learn how to set goals, delegate tasks, and build relationships. (5 Hrs)

Technology: Students will learn how to use technology effectively in the workplace. They will also learn how to troubleshoot technical problems. (3 Hrs)





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Certification on

“Short Term Industry Ready Program”

Registration list

Sr. No.	Name of the Student	Course	Signatures
1	Iram Kazi	MBA	
2	Shakil Khan	MBA IT	
3	Bhau Sahab Pawar	M.B.A IT	
4	Anisha Jadhav	MBA-IT	
5	Huzruk Nikhat	" "	
6	Pasad Naik	M.B.A	
7	Abram Shaikh	M.B.A	
8	SAMEER PATEL	MBA	
9	Ashwin Dias	M.B.A	
10	Tuneed Qureshi	MBA IT	
11	Rubin Riyaz Ahmed Mujib	MBA HRD	
12	Priyanka Nilkanth Shelke	M.B.A IT	
13	AJAY PARDESHI	M.B.A HRD	
14	Saniya Shaikh	MBA HRD	
15	Amir Aslam Khan	MBA IT	
16	Saglain Farash	MBA	
17	Mohammad Shadab Umar Shaikh	MBA-IT	
18	SAND PEERZADE	MBA	
19	Crayav Ahuja	MBA	
20	Vijayalaxmi Ponnaganti	M.B.A HRD	
21	Harhad Phazande	MBA IT	
22	AHTHESHAM S	MBA	
23	Firdous Shaikh	MBA	
24	YASMIN MUNAF SALAFE	MBA	
25	Kalpna Sukhdas Vaidya	m.b.a.hrd	



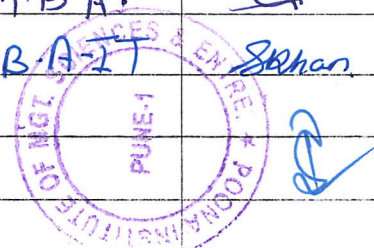


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Certification on
"Short Term Industry Ready Program"

Registration list

Sr. No.	Name of the Student	Course	Signatures
26	SHAIKH DANISH ANWAR	M.B.A.I.T	A.D.Shaik
27	Aiyaz Abdulla Amlani	PBA	Aiyaz
28	Nirmal Kumar vijay patil	MBA	NP
29	Nelson Souza	M.B.A	N.souza.
30	Saurabh Bansode	HRD	SB.
31	Bhagyashree Bhalerap	MBA	Bhagyashree
32	Gaurav Naryanswamy Naidu	MBAHRD	G.N.N.
33	Shoaib Jamil Khan	MBA	Shoaib
34	Sakina Sabbir Bharmat	MBA	SSB
35	Shersoni Ketha	MBA	SKS
36	Imran Maniyar	MBA - IT	I.M.L.
37	MALIK ROTE	"	(MR)
38	Tanishque Jaiswal	MBA	TJ
39	Ahli Paul John	MBA	Ahli
40	Rahul Sunilkumar Mishra	M.B.A.HRD	R.mishra
41	Shukh Navin Beulshel	MBA	SB
42	Gaurav Arun Gade	M.B.A HRD	G.gade.
43	Takesh pawde	MBA	Takesh
44	Fahim Ahmed	M.B.A.IT.	FA
45	Yaseem jilani shaikh	M.BA	yaseem.
46	ARVIND GAIKWAD	M.B.A.	GAD
47	SOHAIL KHAN	M.B.A.I.T	SKhan





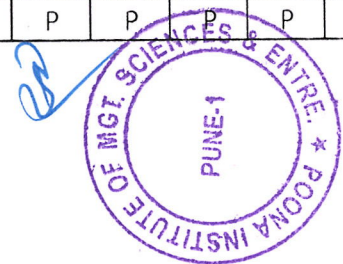
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Certification on "Short Term Industry Ready Program"

16th February 2021 to 25th February 2021

Attendance Sheet

Sr. No.	Name of the Registered Students	16th Feb. 2021	17th Feb.	18th Feb.	19th Feb.	20th Feb.	21st Feb.	22nd Feb.	23rd Feb.	24th Feb.	25th Feb.
1	Imran Kazi	P	P	P	P	P	P	P	P	P	P
2	Shakil Khan	P	A	P	P	A	P	P	P	P	P
3	Bhausahab Pawar	P	P	P	P	P	P	P	P	P	P
4	Anisha Jadhav	P	A	P	P	P	P	P	P	P	P
5	Hurzukh Nikhat	P	P	P	A	P	P	P	P	P	P
6	Prasad Naik	P	P	P	P	P	P	P	P	P	P
7	Akram Shaikh	P	A	P	P	P	P	P	P	P	P
8	Sameer Shaukat Patel	P	P	P	P	A	P	P	P	P	A
9	Dias Ashwin Cyprian	P	P	P	P	P	P	P	P	P	P
10	Juned Qureshi	P	P	P	A	P	P	P	P	P	P
11	Lubin Riyaz Ahmed Hujare	P	P	P	P	P	P	P	P	P	P
12	Priyanka Nilkanth Shelke	P	A	P	P	P	P	P	P	P	P
13	Pardeshi Ajay	P	P	P	A	P	P	P	P	P	P
14	Saniya Shaikh	A	P	P	P	P	A	P	P	P	P
15	Amir Aslam Khan	P	P	P	P	P	P	P	P	P	P
16	Saqlain Farash	P	P	P	A	P	P	P	P	P	P
17	Mohammad Shadab U. Shaikh	P	P	P	P	P	P	P	P	P	P
18	Saad Peerzade	P	P	P	P	P	A	P	A	P	P
19	Ahuja Gaurav Madanlal	P	P	P	P	P	P	P	P	P	P
20	Ponnaganti Vijayalaxmi	P	A	P	P	P	P	P	P	A	P
21	Harshadkumar Pharande	P	P	P	A	P	P	P	P	P	A
22	Ahthesham S	P	P	A	P	P	P	P	P	P	P
23	Firdous Shaikh	A	P	P	P	A	P	A	P	P	P
24	Yasmin Munaf Salate	P	P	P	P	P	P	P	P	P	P
25	Kalpana Vaidya	P	P	P	A	P	P	P	P	A	P
26	Shaikh Danish Anwar	A	P	P	P	P	P	P	P	P	P
27	Aiyaz Abdulla Amlani	P	P	A	P	P	P	P	P	P	A
28	Nirmalkumar Vijay Patil	P	P	P	P	P	P	P	P	P	P
29	Malik Dhanraj Rote	P	P	P	A	P	P	P	P	P	P
30	Nelson Souza	P	P	P	P	A	P	A	P	P	P
31	Saurabh Sachin Bansode	A	P	P	P	P	P	P	P	P	P



32	Bhagyashree Bhalerao	P	P	P	P	P	P	P	P	A	P
33	Gaurav Naryanswami Naidu	P	p	P	P	P	P	P	P	P	P
34	Shoaib Jamil Khan	P	P	A	P	P	P	P	P	P	P
35	Sakina Sabbir Bharmal	P	P	P	P	P	A	P	P	P	P
36	Sharavni Kotha	P	P	P	P	P	P	P	A	P	A
37	Imran Maniyar	A	P	P	P	P	P	P	P	P	P
38	Malik Dhanraj Rote	P	P	P	A	P	P	P	P	P	P
39	Tanishque Jaiswal	P	P	P	P	P	P	P	P	A	P
40	Ahil Paul John	P	P	P	P	P	P	P	P	P	A
41	Rahul Sunil Mishra	P	P	A	P	P	A	P	P	P	P
42	Shaikh Naushin Badshah	P	P	p	P	P	P	P	P	P	P
43	Gaurav Arun Gade	P	A	p	P	P	P	P	P	P	P
44	Taher Paloda	P	P	p	P	A	P	P	P	P	P
45	Fahim Ahmed	P	P	p	P	P	P	P	A	P	P
46	Shaikh Yasmeen Jilani	P	P	A	P	P	P	P	P	A	A
47	Arvind Gaikwad	P	P	p	P	P	A	P	P	P	P
48	Sohail Khan	P	A	p	P	P	P	P	P	P	P

Mr. Lionel D'mello
Program Co-ordinator



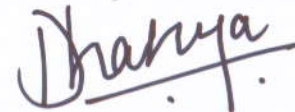
Dr. Porinita Banerjee
Director (Incharge)

Certificate of Participation

The certificate is presented to

Ms. BHAGYASHREE BHALERAO - MBA-IT

for successfully participating in Training session from 16th February 2021 to 25th February 2021 on “Short Term Industry Ready Program” under Life Skills Program organised by Rubicon in collaboration with Poona Institute of Management Sciences and Entrepreneurship, Pune, Maharashtra.

A handwritten signature in black ink, appearing to read "Dhanya".

Dhanya Narayan
Chief Operating Officer

Academic Year 2020-21

Certification Program on “Managing Emotions in the times of Uncertainty”

Name of the Resource Person and Association: Dr. Anjum Sayyad, Mr. Lionel D’mello and Mr. Akbar Khan, Faculties of AKI Poona Institute of Management Sciences and Entrepreneurship

Dates: 18th March 2021 to 6th April 2021

Duration: 31 hours

Mode of Certification: Offline

No. of Students Enrolled: 38

Mode of Evaluation: Test

Objectives of Programme

- To learn how to manage emotional dynamics in the Covid-19 times
- To understand the science of emotions, recognising and identifying different emotions
- To enable students to learn emotion regulation strategies
- To develop coping mechanisms for dealing with stress and uncertainty
- To learn how to build resilience in the face of uncertainty and stress

Description of Programme

The turbulence caused by Covid-19 has impacted the mental health of students resulting into emotional misbalance. Channelizing the emotions in the right path is the utmost important for mental peace. Hence AKI Poona Institute of Management Sciences and Entrepreneurship designed and delivered this certification by in-house faculties namely, Dr. Anjum Sayyad, Mr. Lionel D’mello and Mr. Akbar Khan. The focus of this certification was to understand

how to relax, how to manage our thoughts and how to focus on the present moment in such uncertainty. It also taught our students how to bounce back from setbacks, how to stay positive and how to maintain a sense of hope.

Outcome of Programme

Covid-19 was a Flight-or-fight response by Humans. This situation caused immense insecurity for human lives resulting into unhinged emotions. The institute wanted our students to become self aware by recognising their personal triggers and emotional patterns. The institute was successful in educating our students on strategies for managing emotions and responding in an effective way to the physiological and psychological changes because of pandemic.



Dr. Anjum Sayyad addressing students during the certification



Mr. Lionel D'mello addressing students during the certification



Mr. Akbar Khan addressing students during the certification

A handwritten signature in black ink, appearing to read "Akbar Khan", written over a horizontal line.

Director





Y. & M. Anjuman Khairul Islam's
**POONA INSTITUTE OF MANAGEMENT
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NOTICE

Date: 15th March 2021

This is to inform all the students of MBA General, MBA IT and MBA HRD that PIMSE is organizing 31 hours Add on Certification Program on topic **“Managing Emotions in the times of Uncertainty and Stress”** from Thursday, 18th March 2021 onwards between 8.30 am to 10.30 am.

Those who are interested need to register with Mr. Akbar Khan on or before 17th March 2021.



Dr. Porinita Banerjee
Director (Incharge)

AKI Poona Institute of Management Sciences and Entrepreneurship

Syllabus for

Certification Program on

“Managing Emotions in the times of Uncertainty and Stress”

Syllabus

Module 1: Understanding Emotions (4 hours)

- Introduction to emotions and their impact on personal and professional life
- Emotional intelligence and its importance in managing emotions
- The science behind emotions: How emotions are generated and regulated
- Recognizing and identifying different emotions

Module 2: Emotion Regulation Strategies (6 hours)

- Developing self-awareness: Recognizing personal triggers and emotional patterns
- Cognitive strategies for managing emotions: Reframing, cognitive restructuring, and positive thinking
- Behavioral strategies: Relaxation techniques, deep breathing, and physical exercise
- Social support and seeking help: Building a network of support and utilizing resources

Module 3: Stress Management (8 hours)

- Understanding stress and its effects on mental and physical well-being
- Stress response and physiological changes: Fight-or-flight response
- Stress reduction techniques: Time management, prioritization, and goal setting
- Relaxation techniques: Mindfulness, meditation, and progressive muscle relaxation



A handwritten signature in blue ink, consisting of a stylized 'S' followed by a checkmark-like flourish.

Module 4: Building Resilience (6 hours)

- Enhancing resilience to cope with uncertainty and stress
- Developing a growth mindset: Embracing challenges and learning from setbacks
- Building emotional resilience through self-care and self-compassion
- Cultivating optimism and positive mindset

Module 5: Emotional Intelligence in Interpersonal Relationships (6 hours)

- Empathy and active listening: Enhancing communication and understanding
- Conflict resolution and assertiveness skills
- Building effective relationships and managing emotional dynamics in teams
- Emotional intelligence in leadership: Inspiring and motivating others



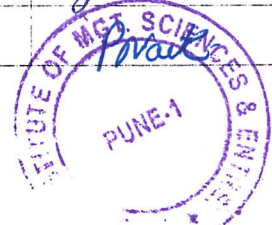


Certification Program on

“Managing Emotions in the times of uncertainty and stress”

Registration list

Sr. No.	Name of the Student	Course	Signatures
1	Nirmalkumar vijay patil	MBA	<i>[Signature]</i>
2	Rahul Sunilkumar Mishra	M.B.A.Hrd	Rmishra
3	SAMEER PATEL	MBA	Patel
4	Bhau Sahab Pawar	M.B.A IT	B.Pawar.
5	Firdous Shaikh	MBA	ft
6	Tuned Qureshi	M.B.A IT	Qunied
7	Ashwin Dias	MBA	ADias
8	Akram Shaikh	M.B.A	AShaikh
9	Saurabh Bansode	HRD	SB.
10	Vijayalaxmi Ponnaganti	M.B.A.Hrd	Viponnaganti
11	Harshad Phasande	MBAIT	HRPd
12	Priyanka Nilkanth. Shelke	M.B.A IT	P.shelke.
13	IRAM KAZI	MBA	I.
14	Saglain farash	MBA	farash
15	Kalpna Sukhdas Vaidya	M.B.A Hrd	Knaishya
16	YASMIN MUNAF SALATE	MBA	Yasmin.
17	Burhanuddin Sikandar	MBA - IT	BS.
18	Aiyaz Abdulla Amlani	MBA	Aiyaz.
19	AJAY PARDESHI	M.B.A Hrd	AP.
20	AHTHESHAM S	MBA	A.
21	Bhagyashree Bhalerap	MBA	Bhagyashree
22	Gaurav Nazyan Sewmy Naidu	MBAHRD	G.N.N.
23	Anisha Jadhav.	IT	Anishd.
24	Yasmeen jilani shaikh	M.B.A	yasmeen.
25	Prasad Naik	M.B.A	<i>[Signature]</i>



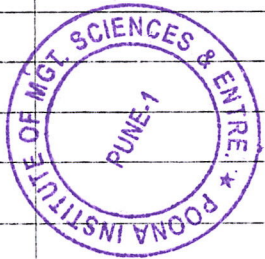


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Certification Program on
“Managing Emotions in the times of uncertainty and stress”

Registration list

Sr. No.	Name of the Student	Course	Signatures
26	SHAIKH AFEefa SHAKIL	MBA	
27	Imran Maniyar	IT	I. M.
28	SOHAIL KHAN	M.BA IT	Shkan.
29	Gaurav Ahuja	MBA	Ahuja
30	Shazammi Khatke	MBA	Shazammi
30	Shakil Khan	MBA IT	Shakil
32	Gaurav. Anun. Gade	M.B.A HRD	G. Gade.
33	HUZefa BURHANUDDIN SHOKAT	M.B.A T	P. B shokat
34	Takes Palode	MBA	Takes
35	Arbina Riyaz Ahmed hujari	M.B.A HRD	Arbina
36	SHAIKH DANISH ANWAR	M.B.A IT	A. D. Shaikh
37	Mohammad Shadab Umer Shaikh	MBA-IT	Sham
38	Amir Aadam Khan	MBA IT	AAK



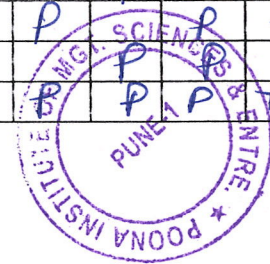


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Certification Programme on "Managing Emotions in the Times of Uncertainty and Stress"
Attendance Sheet

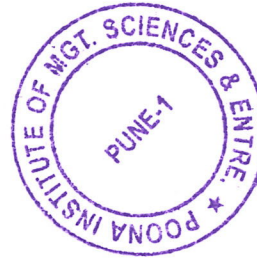
Sr. No.	Name of the Registered Students	18th March 2021	19th March 2021	20th March 2021	22nd March 2021	23rd March 2021	24th March 2021	25th March 2021	26th March 2021	27th March 2021	28th March 2021	29th March 2021	1st April 2021	2nd April 2021	5th April 2021	6th April 2021	10th April 2021 Exam
1	Nirmalkumar Vijay Patil	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
2	Rahul Sunil Mishra		P	P	P	P	P	P	P	P	P		P	P	P		P
3	Sameer Shaukat Patel	P	P		P	P	P	P	P	P	P	P		P	P	P	P
4	Bhauasaheb Gulabrao Pawar	P	P	P	P		P	P		P	P		P	P	P	P	P
5	Shaikh Firdous Hanif	P	P	P	P	P	P	P	P	P	P	P	P	P		P	P
6	Juned Qureshi	P	P	P		P	P			P	P		P	P	P	P	P
7	Dias Ashwin Cyprian	P	P	P	P	P	P	P	P	P	P	P		P	P		P
8	Shaikh Akram Ayub	P	P	P	P		P	P	P	P		P	P	P	P	P	P
9	Saurabh Sachin Bansode	P	P		P	P		P	P		P	P	P		P	P	P
10	Ponnaganti Vijayalaxmi		P	P	P	P	P		P	P	P	P	P	P		P	P
11	Harshadkumar Pharande	P	P	P	P		P	P		P	P		P	P	P		P
12	Priyanka Nilkanth Shelke		P	P	P	P	P		P	P	P	P		P	P	P	P
13	Imran Kazi	P		P	P		P	P		P		P	P		P	P	P
14	Farash Saqlain	P	P	P	P	P		P	P		P		P	P		P	P
15	Kalpana Vaidya	P		P	P	P	P	P	P	P	P	P				P	P
16	Yasmin Munaf Salate	P	P	P	P	P		P	P	P	P	P	P	P	P		P
17	Burhanuddin Sikandar	P		P	P	P	P	P		P		P		P	P	P	P
18	Aiyaz Abdulla Amlani	P	P		P		P		P		P	P	P	P	P	P	P
19	Pardeshi Ajay	P		P	P	P	P	P		P		P	P	P	P	P	P
20	Ahthesham S	P	P	P	P		P	P	P					P	P	P	P
21	Bhagyashree Bhalerao	P	P	P	P	P	P	P						P	P	P	P

②



22	Gaurav Naryanswami Naidu	P	P	P		P	P	P	P	P	P	P	P	P	P	P	P	P
23	Anisha Jadhav	P	P	P	P	P			P	P	P	P	P	P	P	P	P	P
24	Shaikh Yasmeen Jilani	P	P	P	P	P	P	P	P	P	P	P		P	P	P	P	P
25	Prasad Naik	P		P	P	P	P		P		P	P		P	P	P	P	P
26	Shaikh Afeefa Shakil		P	P	P	P	P		P	P			P	P	P	P	P	P
27	Imran Maniyar	P	P		P	P	P		P		P	P		P	P	P	P	P
28	Sohail Khan	P	P	P		P		P	P	P		P	P	P			P	P
29	Ahuja Gaurav Madanlal	P	P		P		P		P		P	P	P	P	P			P
30	Kotha Shravani Venkat	P	P	P	P	P	P		P	P			P	P	P	P	P	P
31	Shakil Khan	P	P		P	P	P	P	P	P	P	P	P		P	P	P	P
32	Gaurav Arun Gade		P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
33	Huzefa Burhanuddin Shokat	P	P	P	P		P	P		P		P		P	P	P	P	P
34	Taher Paloda	P		P	P	P		P	P	P	P	P	P		P	P	P	P
35	Lubin Riyaz Ahmed Hujare	P	P	P	P		P	P	P	P	P	P	P	P	P	P	P	P
36	Shaikh Danish Anwar	P	P	P	P	P	P		P	P	P		P	P	P	P	P	P
37	Mohammad Shadab U. Shaikh	P	P		P	P	P	P	P	P	P	P		P	P	P	P	P
38	Amir Aslam Khan		P	P	P		P	P		P	P		P	P	P	P	P	P


Mr. Akbar Khan
Program Co-ordinator




Dr. Porinita Banerjee
Director (Incharge)



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Office : Y. & M. Anjuman Khairul Islam, Pimpri, Pune - 411 001. Tel. : 020 2688991 Website : www.pimse.ac.in Email : director.pimse@pimse.ac.in

CERTIFICATE OF COMPLETION

This is to certify that Mr. / Ms. Imran Kazi (MBA)
of Y. & M. AKI's Poona Institute of Management Sciences and
Entrepreneurship (PIMSE) has successfully completed a
certification program offered on "Managing Emotions in
the times of Uncertainty and Stress". The course was
conducted from 18th March 2021 to 6th April 2021 at PIMSE.

Prof. Dr. Shakeel Ahmed
Director, PIMSE

Academic Year 2020-21

Certification Program on “Enhancing Reasoning and Cognitive Abilities”

Name of the Resource Person and Association: Mrs. Mangala Herkal, Teacher, Free Lancer

Dates: 17th June 2021 to 3rd July 2021

Duration: 31 hours

Mode of Certification: Offline

No. of Students Enrolled: 37

Mode of Evaluation: Test

Objectives of Programme

- To help students get equipped with their reasoning abilities so that they can clear the first step of Placement interview round.
- To facilitate students to assess their suitability for technical roles.
- To help them to measure how they respond to various circumstances and make decisions.
- To gauge one's capacity for problem-solving and reveal connections between abstract arrays.

Description of Programme

Mrs. Mangala Herkal, Teacher, Free Lancer, having immense experience in building students aptitude capabilities, is an extremely talented trainer. The significance of this certification was to inculcate a deep sense of awareness among the students with regards to their reasoning and cognitive abilities so as to broaden the thought processes of the students. This will further help them in working hard in the direction of being smart thinkers with the ability of

quickness in thought. During this certification, the students were given an open platform to pose their queries regarding future career prospects related to the type of quantitative aptitude based questions asked in the various placement interviews. The students gained a knowledgeable perspective towards cracking the aptitude rounds in an interview with the right kind of preparation and training.

Outcome of Programme

This Certification groomed the hard skills of the students which are essentials for them to be ahead during the interview process. Though this certification the students were benefited by the reasoning approach and shortcuts taught by the teacher which helped them in solving a problem. The certification program received an overall positive response from the students and was termed as helpful in their campus placement preparations.



Glimpses of Mrs. Mangala Herkal conducting certification program



Pune, Maharashtra, India

Puna College Campas, Modi Khana, Pune, Maharashtra 411001, India

Lat 18.505956°

Long 73.875797°

17/06/21 11:43 AM

Director





Y. & M. Anjuman Khairul Islam's
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NOTICE

Date: 14th June 2021

This is to inform all the students of MBA General, MBA IT and MBA HRD that PIMSE is organizing 31 hours Add on Certification Program on topic **“Enhancing Reasoning and Cognitive Abilities”** from Thursday, 17th June 2021 onwards between 10.00 am to 12 noon.

Those who are interested need to register with Mr. Zafar Ahmed Khan on or before 14th June 2021.



Dr. Porinita Banerjee
Director (Incharge)

AKI Poona Institute of Management Sciences and Entrepreneurship

Syllabus for

Certification Program on

“Enhancing Reasoning and Cognitive Abilities”

Syllabus

Mechanical Reasoning – These tests your understanding of physical principles and are typically used to assess your suitability for technical roles. (3 Hrs)

Situational Judgement – These exams measure how you respond to various circumstances and make decisions. (3 Hrs)

Diagrammatic/Spatial Reasoning – These exams evaluate your ability to draw conclusions from processes represented in diagrams. (5 Hrs)

Abstract Reasoning – These gauges one’s capacity for problem-solving and reveals connections between abstract arrays. (5 Hrs)

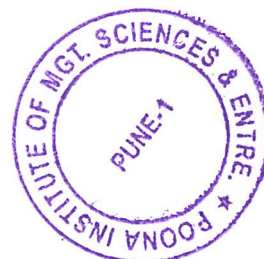
Numerical Reasoning – Your aptitude for arithmetic, data, and numbers will be examined in these assessments. (3 Hrs)

Verbal Reasoning – These tests evaluate your language skills, vocabulary, and reading comprehension. (3 Hrs)

Inductive Reasoning – These assessments measure your ability to evaluate patterns and data under time pressure. (4 Hrs)

Logical Reasoning – Tests of logical reasoning gauge how effectively you can find relationships between items and patterns and sequences. (4 Hrs)

Clerical Aptitude – Clerical tests check your accuracy and speed as well as your level of focus. (1 Hr)



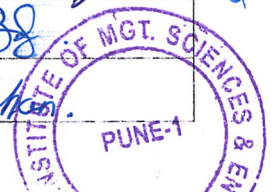


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**Certification Program on
ENHANCING REASONING & COGNITIVE ABILITIES**

Registration list

Sr. No.	Name of the Student	Course	Signatures
1	Bhau Sahab Pawar	M.B.A IT	B Pawar
2	Rasad Naik	M.B.A	P. Naik
3	Akram Shaikh	M.B.A	Akram
4	Saurabh Bansode	HRD.	S.B.
5	AJAY PARDESHI	M.B.A HRD	A.P.
6	Priyanka Nilkanth Shelke	M.B.A IT	P. Shelke
7	SAMEER PATEL	MBA	Patel
8	Tuned. Qureshi	MBA IT	Tuned Qureshi
9	Shakil Khan	MBA IT	Shakil
10	SHAIKH DANISH ANWAR	MBA IT	A.D. Shaikh
11	Ashwin Dias	MBA	A. Dias
12	Imran Maniyar	IT	I.M.
13	Jubin Riyaz Ahmed Hijare	M.B.A - HRD	J. Hijare
14	Nirmalkumar vijay pati	MBA	N.P.
15	YASMIN MUNAF SALATE	MBA	Yasmin
16	Rahul Sunilkumar Mishra	M.B.A HRD	R. Mishra
17	Amir Aslam Khan	MBA IT	A.K.
18	Iran Kazi	MBA	I.K.
19	Sirdas Shaikh	MBA	S.S.
20	Saniya Shaikh	MBA HRD	S.S.
21	SAAD PEERZADE	MBA	S. Saad
22	AHTHESHAM S	MBA	A.S.
23	Ralphana Sukhdas Vaidya	m.b.a hrd	R. Vaidya
24	Burhanuddin Sikandar	MBA - IT	B.S.
25	SOHAIL KHAN	M.B.A - IT	S.K.

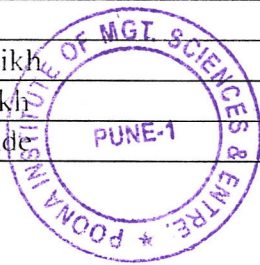




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Certification Programme on "Enhancing Reasoning and Cognitive Abilities"
Attendance Sheet

Sr. No.	Name of the Registered Students	17/6	18/6	19/6	21/6	22/6	23/6	24/6	25/6	26/6	28/6	29/6	30/6	1/7	2/7	3/7	3/7 Exam
1	Bhausahab Gulabrao Pawar	P	P		P		P	P	P	P		P	P	P	P	P	P
2	Prasad Naik	P	P	P		P	P	P	P	P	P	P	P		P	P	P
3	Akram Shaikh	P	P	P	P	P	P	P	P	P		P		P	P	P	P
4	Saurabh Sachin Bansode	P		P	P	P	P			P	P	P	P		P	P	
5	Pardeshi Ajay	P	P	P	P	P	P	P	P	P	P		P	P	P	P	P
6	Priyanka Nilkanth Shelke	P		P	P	P				P		P		P	P	P	P
7	Sameer Shaukat Patel	P			P		P	P	P	P	P		P	P	P	P	P
8	Shaikh Danish Anwar	P	P	P		P		P		P	P	P	P	P			P
9	Juned Qureshi	P			P	P	P	P	P	P	P		P	P	P	P	
10	Shakil Khan	P	P	P			P		P	P	P	P	P		P		P
11	Dias Ashwin Cyprian	P	P		P		P	P	P	P		P		P		P	P
12	Imran Maniyar	P	P		P	P	P	P			P		P		P		P
13	Lubin Riyaz Ahmed Hujare	P						P	P	P	P	P		P	P	P	P
14	Nirmalkumar Vijay Patil	P	P	P	P	P	P	P	P	P	P		P		P		P
15	Yasmin Munaf Salate	P	P			P	P		P	P		P		P		P	P
16	Rahul Sunil Mishra	P		P	P		P	P		P		P	P	P	P	P	P
17	Amir Aslam Khan	P	P	P		P	P	P	P		P		P	P	P		P
18	Imran Kazi	P	P		P		P	P	P	P	P	P		P	P	P	P
19	Firdous Shaikh	P		P	P	P	P	P		P			P			P	P
20	Saniya Shaikh	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
21	Saad Peerzade	P	P		P	P	P		P		P	P	P	P	P	P	P



22	Ahthesham S	P	P	P	P		P	P		P	P	P		P		P	P
23	Kalpana Vaidya	P	P		P	P	P	P			P	P		P	P	P	P
24	Burhanuddin Sikandar	P	P	P	P	P	P		P	P	P		P	P		P	P
25	Sohail Khan	P	P	P	P	P	P	P	P	P			P	P		P	P
26	Shaikh Yasmeeen Jilani	P	P	P	P	P	P	P	P		P	P		P	P		P
27	Gaurav Naryanswami Naidu	P	P	P	P	P	P		P	P		P				P	P
28	Mohammad Shadab U. Shaikh	P	P	P	P	P	P	P	P		P	P		P	P		P
29	Aiyaz Abdulla Amlani	P	P	P	P	P	P	P		P	P		P			P	P
30	Ahil Paul John	P	P	P	P	P	P	P		P	P	P	P	P	P	P	P
31	Harshadkumar Pharande	P	P	P	P	P	P		P		P			P		P	
32	Imran Maniyar	P	P	P	P	P	P	P	P	P	P	P	P	P	P		P
33	Nelson Souza	P	P	P	P	P			P		P					P	P
34	Ahuja Gaurav Madanlal	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
35	Taher Paloda	P	P	P	P	P	P	P		P		P	P	P	P	P	P
36	Farash Saqlain	P		P	P	P	P		P	P		P			P		P
37	Ponnaganti Vijayalaxmi	P		P	P	P	P	P	P	P	P	P	P	P	P	P	P

Z Khan
Mr. Zafar Khan
Program Co-ordinator

P Banerjee
Dr. Porinita Banerjee
Director (Incharge)





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Certificate

OF COMPLETION

This is to certify that

Mr. / Ms

Yasmin Dalate - MBA.

Of Y. & M. AKI's Poona Institute of Management Sciences and Entrepreneurship (PIMSE) has successfully completed a certification program offered on "Enhancing Reasoning and Cognitive abilities". The course was conducted from 17th June 2021 to 3rd July 2021 at PIMSE.

Prof. Dr. Shakeel Ahmed
Director, PIMSE

Mrs. Mangala Herkal
Guest Speaker

Academic Year 2020-21

Certification Program on “Strategical Transformation of Business from Brick to Click”

Name of the Resource Person and Association: Dr. Vasimraja Sayed, Marketing Faculty, AKI Poona Institute of Management Sciences and Entrepreneurship.

Dates: 5th July 2021 to 22nd July 2021

Duration: 31 hours

Mode of Certification: Offline

No. of Students Enrolled: 35

Mode of Evaluation: Test

Objectives of Programme

- To understand the basic concepts of brick-and-mortar and e-commerce businesses.
- To learn about the different ways that businesses can be transformed from brick-and-mortar to e-commerce.
- To be able to develop and implement a strategic plan for transforming a brick-and-mortar business into an e-commerce business.
- To study and understand the different factors that need to be considered, such as the target market, the products or services that will be offered and the marketing and sales strategies that will be used.

Description of Programme

Brick-and-mortar is a colloquial term that refers to retail stores and offices that customers can visit in person, in comparison to online stores without a customer-facing storefront. The digitalisation in e-commerce platform and technologies enables the retail store owner to make

virtual presence that enlarges the customer base. Dr. Vasimraja Sayed, Marketing Faculty taught the nitty-gritty's of the program.

Outcome of Programme

Students were able to evaluate the success of a brick-and-mortar-to-click transformation. This includes understanding the different metrics that can be used to measure success, such as sales, traffic, and customer satisfaction and to network with other professionals who are interested in or have experience with brick-and-mortar-to-click transformations. This has helped students to gain insights on creating an online presence through effective e-commerce strategies and learn from others who have gone through the process. The case studies discussed during the program has helped the students in adaptation of this evolving digital landscape which will also enable their family businesses to have their store's virtual presence.



A Glimpse during the program

Director (Incharge)





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NOTICE

Date: 1st July 2021

This is to inform all the students of MBA General, MBA IT and MBA HRD that PIMSE is organizing 31 hours Add on Certification Program on topic **“Strategical Transformation of Business from Brick to Click”** from Monday, 5th July 2021 onwards between 8.30 am to 10.30 am.

Those who are interested need to register with Dr. Vasimraja Sayed on or before 3rd July 2021.



Dr. Porinita Banerjee
Director (Incharge)

AKI Poona Institute of Management Sciences and Entrepreneurship

Syllabus for

Certification Program on

“Strategical Transformation of Business from Brick to Click”

Syllabus

Syllabus for a 30-Hour Certification Course on Strategical Transformation of Business from Brick to Click:

Module 1: Introduction to E-commerce (5 Hrs)

- Overview of e-commerce and its significance in today's business landscape
- Understanding the advantages and challenges of transitioning from brick-and-mortar to online business models
- Exploring different e-commerce platforms and technologies

Module 2: Building an E-commerce Strategy (5 Hrs)

- Conducting market research and identifying target customers in the online space
- Developing an e-commerce business plan and setting strategic goals
- Understanding the key components of an effective e-commerce strategy, including product selection, pricing, and customer experience

Module 3: Creating an Online Presence (5 Hrs)

- Website development and design: User experience (UX) and user interface (UI) considerations
- Search engine optimization (SEO) techniques to improve online visibility
- Leveraging social media platforms for brand building and customer engagement
- Implementing effective digital marketing strategies, including content marketing, email marketing, and paid advertising



Module 4: Managing Online Operations (5 Hrs)

- Inventory management and fulfillment strategies for online businesses
- Secure payment gateways and online transaction processing
- Customer relationship management (CRM) in the online context: Building customer loyalty and managing customer feedback
- Analytics and data-driven decision-making for improving online business performance

Module 5: Legal and Ethical Considerations (5 Hrs)

- Understanding the legal and regulatory aspects of e-commerce, including data privacy and consumer protection
- Intellectual property rights and copyright issues in the digital environment
- Ethical considerations in online business practices, including transparency and customer trust

Module 6: Future Trends, Innovations and cases to be discussed (5 Hrs)

- Exploring emerging technologies and trends shaping the future of e-commerce
- Case studies and examples of successful online business transformations
- Continuous learning and adaptation in the evolving digital landscape





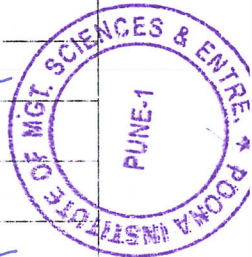
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Certification Program on

“Strategical Transformation of Business from Brick to Click”

Registration list

Sr. No.	Name of the Student	Course	Signatures
1	SAMEER PATEL	MBA	Patel
2)	Rahul Sunil Kumar Mishra	M.B.A Hnd	R. Mishra
3	Anisha Jadhav	MBA-IT	Anisha
4	Bhousahab Pawar	MBA IT	B. Pawar
5)	AJAY PARDESHI	M.B.A Hnd	AP.
6	Mohammad Shadab Umar Shaikh	MBA-IT	Sms
7	Ashwin Dias	M.B.A	A. Dias
8	Tahes palode	MBA	Tahes
9)	Juneel Quresh	M.B.A IT	J. Quresh
10	Firdous Shaikh	MBA	F.
11)	Akram Shaikh	M.B.A	A. Shaikh
12	Hurzuk Nikhat	IT	Nikhat
13	Rahul Sunil Kumar Mishra	M.B.A Hnd.	R. Mishra
14	Irom Kazi	MBA	I.
15	Prasad Nair	M.B.A	P. Nair
16	Nirmal Kumar vijay patil	MBA	NP
17	Lubin Riyaz Noured hijare	M.B.A HRO	L. hijare
18	Crauvav Ahuja	MBA	Ahuja
19	YASMIN MUNAF SALATE	MBA	Yamin
20.	Harehad Phalgaonde	MBA IT	Harehad
21	AHTHESHAM S	MBA	A.
22	Aiyaz Abdulla Amlani	MBA	Aiyaz
23)	SHAIKH DANISH ANWAR	MBA IT	A. D. Shaikh
24	MALIK ROTE	MBA-IT	M.
25)	Kalpana Suthdas Vaichya	M.B.A Hnd	K. Vaichya



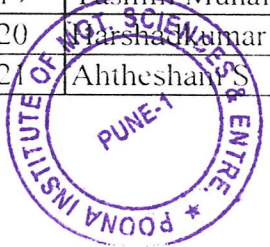


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Certification Programme on "Strategical Transformation of Business from Brick to Click"


Attendance Sheet

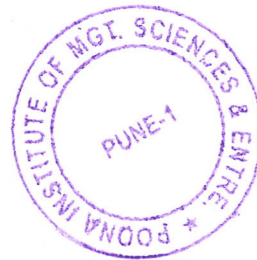
Sr. No.	Name of the Registered Students	5 th July 2021	6 th July	7 th July	8 th July	9 th July	10 th July	12 th July	13 th July	14 th July	15 th July	16 th July	17 th July	19 th July	20 th July	22 nd July	24 th EXAM
1	Sameer Shaukat Patel	P	P	P	P	P	P	P		P	P	P	P		P	P	P
2	Rahul Sunil Mishra	P	P	P		P	P	P	P	P		P	P	P		P	P
3	Jadhav Anisha Nishikant		P	P	P	P	P	P		P	P	P	P	P	P	P	P
4	Bhausahab Gulabrao Pawar	P	P	P		P		P	P	P			P	P	P	P	P
5	Pardeshi Ajay	P	P	P	P	P	P	P	P	P	P	P		P	P	P	P
6	Mohammad Shadab Shaikh		P	P		P	P		P	P	P	P	P		P	P	P
7	Dias Ashwin Cyprian	P	P	P	P	P		P		P	P	P	P	P		P	P
8	Taher Paloda	P	P		P		P		P	P	P		P	P	P	P	P
9	Juned Qureshi	P	P	P	P	P	P	P		P	P	P		P	P	P	P
10	Shaikh Firdous Hanif	P	P	P		P	P	P	P	P	P	P	P			P	P
11	Shaikh Akram Ayub	P	P	P	P	P	P		P	P	P		P	P	P	P	P
12	Hurzukh Nikhat		P	P	P	P	P	P	P		P	P	P	P	P	P	P
13	Rahul Mishra	P		P	P	P	P	P		P	P	P	P	P	P	P	P
14	Imran Kazi	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
15	Prasad Pushpendra Naik	P	P		P		P	P	P	P	P	P	P	P	P	P	P
16	Nirmalkumar Vijay Patil	P	P	P	P	P	P	P			P	P	P	P	P	P	P
17	Lubin Riyaz Ahmed Hujare	P	P	P	P	P	P	P	P	P	P	P		P	P	P	P
18	Ahuja Gaurav Madanlal	P	P	P	P	P	P		P	P	P	P	P	P		P	P
19	Yasmin Munaf Salate	P	P	P	P	P	P	P	P	P	P	P		P	P	P	P
20	Marsha Kumar Pharande	P	P	P	P	P	P		P	P		P	P	P	P		P
21	Ahtheshan S	P	P	P	P	P	P	P	P		P	P	P	P	P	P	P




(Handwritten signature)

22	Aiyaz Abdulla Amlani	P	P	P	P	P		P	P	P	P	P	P	P	P	P	P	P
23	Shaikh Danish Anwar	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P	P
24	Malik Dhanraj Rote	P		P	P	P	P	P		P	P	P	P		P	P		P
25	Kalpana Vaidya	P	P	P	P		P		P	P	P	P	P		P	P	P	P
26	Shaikh Saniya Jabbar	P	P	P	P	P	P	P		P	P	P	P	P	P		P	P
27	Farash Saqlain	P	P	P	P		P	P	P	P	P	P	P	P	P	P	P	P
28	Shaikh Yasmeen Jilani		P	P	P	P	P	P		P	P	P	P	P	P	P	P	P
29	Saurabh Sachin Bansode	P		P	P	P	P	P	P	P	P	P	P	P		P	P	P
30	Burhanuddin Sikandar	P	P		P	P		P	P		P	P	P	P	P	P	P	P
31	Bhagyashree Bhalerao		P	P	P	P	P		P	P	P	P	P	P	P	P	P	P
32	Khan Shoaib Jamil	P	P		P	P	P	P		P	P	P	P		P	P	P	P
33	Sohail Aslam Khan	P	P	P		P	P	P	P	P	P	P	P	P		P	P	P
34	Ponnaganti Vijayalaxmi	P	P		P	P	P	P	P	P	P	P	P		P	P	P	P
35	Priyanka Nilkanth Shelke	P	P	P	P	P	P			P	P	P	P	P	P	P	P	P


Dr. Vasimraja Sayed
Program Co-ordinator and Speaker




Dr. Porinita Banerjee
Director (Incharge)



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CERTIFICATE

OF COMPLETION

This is to certify that Mr. / Ms. Sohail Aslam Khan,
Of Y.&M. AKI's Poona Institute of Management Sciences
and Entrepreneurship (PIMSE) has successfully completed
a certification program offered on "Strategical Transformation
of Business from Brick to Click". The course was conducted
from 5th July 2021 to 22nd July 2021 at PIMSE.

Dr. Vasimraja Sayed
Speaker, PIMSE

Prof. Dr. Shakeel Ahmed
Director, PIMSE